

The background is a dark, abstract digital composition. It features numerous thin, glowing blue lines that curve and swirl across the frame, resembling data paths or neural network connections. Interspersed among these lines are many small, colorful dots in shades of red, yellow, green, and cyan. In the lower right quadrant, there is a large, translucent, blue, wavy shape that looks like a liquid droplet or a stylized wave, with a bright white highlight on its surface. The overall effect is one of dynamic, high-tech energy.

Unlocking GBS Potential: The Transformative Power of AI

The Strategic Imperative

With advances in AI and the advent of AI Agents, a key question is being asked...

GBS Marketplace Challenges

- Legacy shared services models hitting **scalability challenges**
- **Rising labor costs** in traditional offshore locations
- **Talent retention challenges** in repetitive roles
- Increasing **demand for 24/7 real-time services**

Internal Transformation Barriers

- **Technology landscape complexity** and integration challenges
- **Poor data quality** in disparate systems
- **Organizational resistance** to new operating models
- **Skills gaps** in emerging technologies & AI capabilities

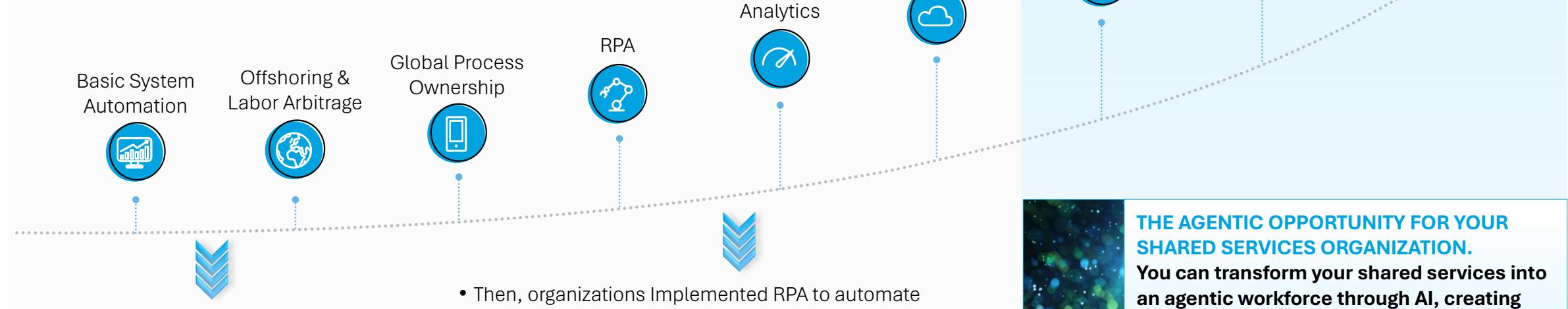
“How should I **re-think**
my GBS organization in
the age of **Agentic AI**?”

Disruptive Forces

- Agentic AI capable of **end-to-end process ownership**
- **Automation rates are rapidly increasing** across GBS orgs
- **Customer expectations** for instant, accurate responses
- New entrants with **AI-first operating models**

Critical Questions

- Is our GBS model **future-proof**?
- What capabilities do we need to **build vs. buy**?
- How do we **upskill our existing workforce**?
- Should we **optimize our GBS foundation** first or **jump to Agentic AI**?



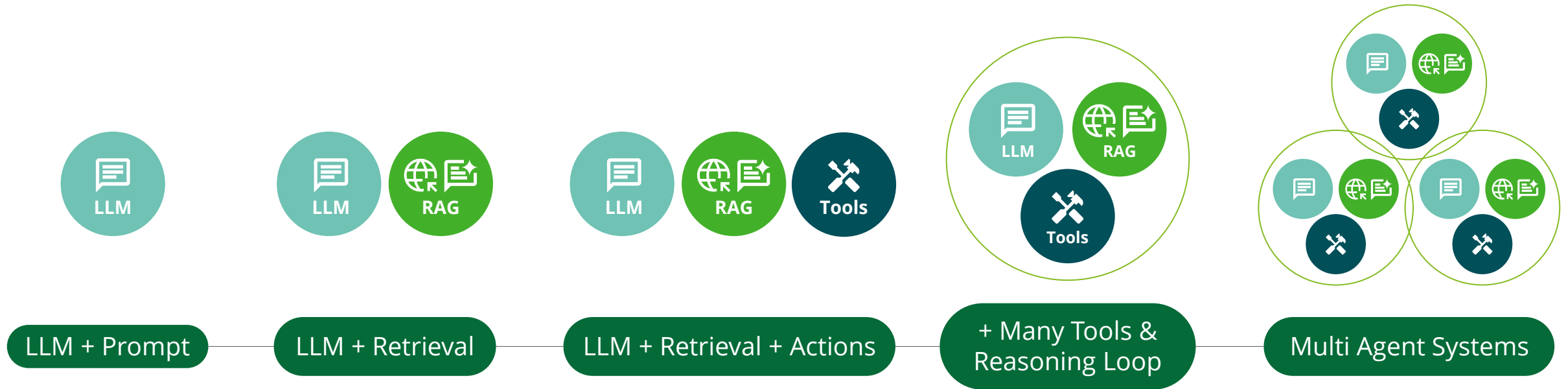
- Organizations began with on-shore automation to standardize processes
- Consolidated back-office functions in lower-cost locations with standardized processes
- Established end-to-end process governance across regions to drive consistency
- high-volume, rules-based tasks
- Integrated data and processes across finance functions to enable predictive insights
- Deployed modern cloud-based ERP solutions to standardize processes and enable advanced capabilities

You can transform your shared services in

By deploying autonomous finance agents for

By deploying autonomous finance agents for end-to-end processes, you can achieve 24/7 global coverage without traditional infrastructure - reducing costs while enhancing service quality and competitive advantage in their expanding operations.

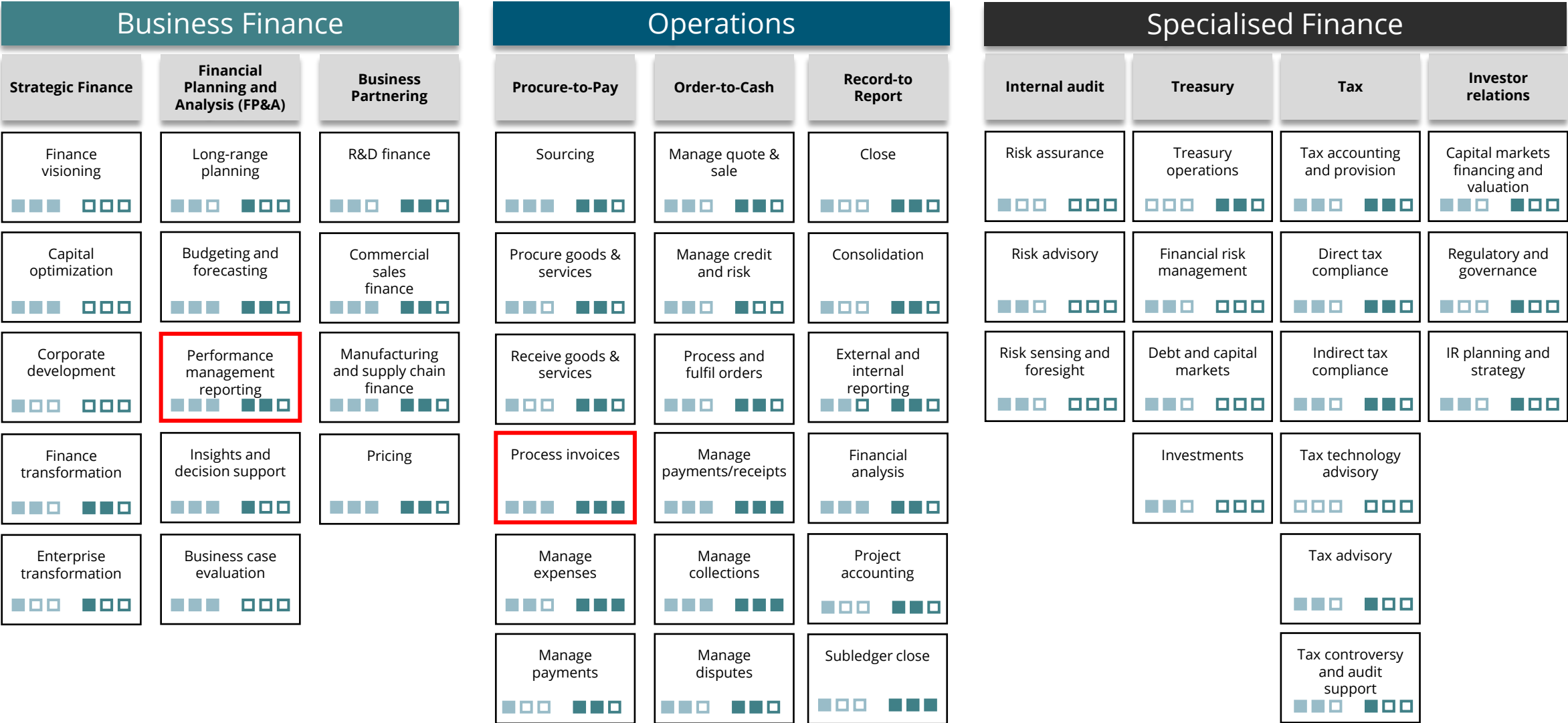
AI Agents : Reasoning has enabled Generative AI to become Agentic AI





What's
next?

From Traditional to AgenticAI – examples of an evolving Finance Heat Map



 Use Case Deeper Dive  Operational Excellence  Insights & Decision Support

Perform Automated Accounting

AI Agents: Perform Automated Accounting

Capability: Finance

Overview

Perform Automated Accounting leverages ML models to continuously **monitor data quality issues and autonomously perform corrections**, to reduce the time spent on manually intensive month end financial activities.

The solution **autonomously compares and cross references data** from multiple sources to ensure data quality. It can **obtain data from various sources** and reconcile it across systems without human intervention.

Key Features

- ML-driven engagement for master data governance
- Autonomous detection of transaction data anomalies
- Self-learning mechanism to automate system updates
- Real-time feedback and monitoring for timely and accurate posting of data transactions

ZORA AI™ Perform Automated Accounting Process



Generate Master Data

The Perform Automated Accounting dashboard displays all data transactions pulled from the organization's ERP system to create master data.



Detect Data Anomalies

Detect different types of data anomalies in the transactions, including errors and missing data fields. It also provides graphical analysis overview and details of anomalies.



Recommend Corrections

Provide details for each anomaly and recommends corrections.



Approve Corrections

The admin can view and approve proposed corrections. This step can also be done in bulk for multiple anomalies.



Maintain Data and Provide Feedback

The corrections are updated in the organization's core ERP. Real-time feedback is provided on task updates via APIs.

Value Delivered



An average of **75%** reduction in reconciliation errors



Reduction in the time spent on the financial close cycle by an average of **2-4 days**



Saves time, ensures complete and accurate data

Perform Invoice Management

AI Agents: Perform Automated Accounting

Capability: Finance

Overview

Perform Invoice Management leverages Gen AI and ML models to **automate invoice processing**. Bypasses manual review and data entry to **autonomously review and validate invoices** by identifying patterns, relationships, and anomalies in data sets.

It provides **end-to-end audit trail and visibility** into invoice processing with **embedded process controls**, significantly reducing invoice processing time and cost while increasing compliance.

Key Features

- Intelligent extraction of invoice data
- Real-time data integration to view and rectify invoice exceptions
- Automated multi-level approval workflows
- Compliant transactions using ML-models to validate invoice details

ZORA AI™ Perform Automated Accounting Process



Invoice Data Extraction

All invoices go to a central mailbox where ZORA AI™ can extract key data and attributes



Invoice Data Analysis

ZORA AI™ Perform maps values to standardized data formats. For any missing invoice data, it predicts the best fit value based on the organization's historical transactions



Invoice Reviewed

The user can easily see and update the data flagged for review. Once all changes are made, the invoice can be submitted for approval.



Invoice Validation

Once approved, the invoice is pushed to the ERP system for posting and payment.

Value Delivered



Up to **five times** increase in processing efficiency through embedded controls



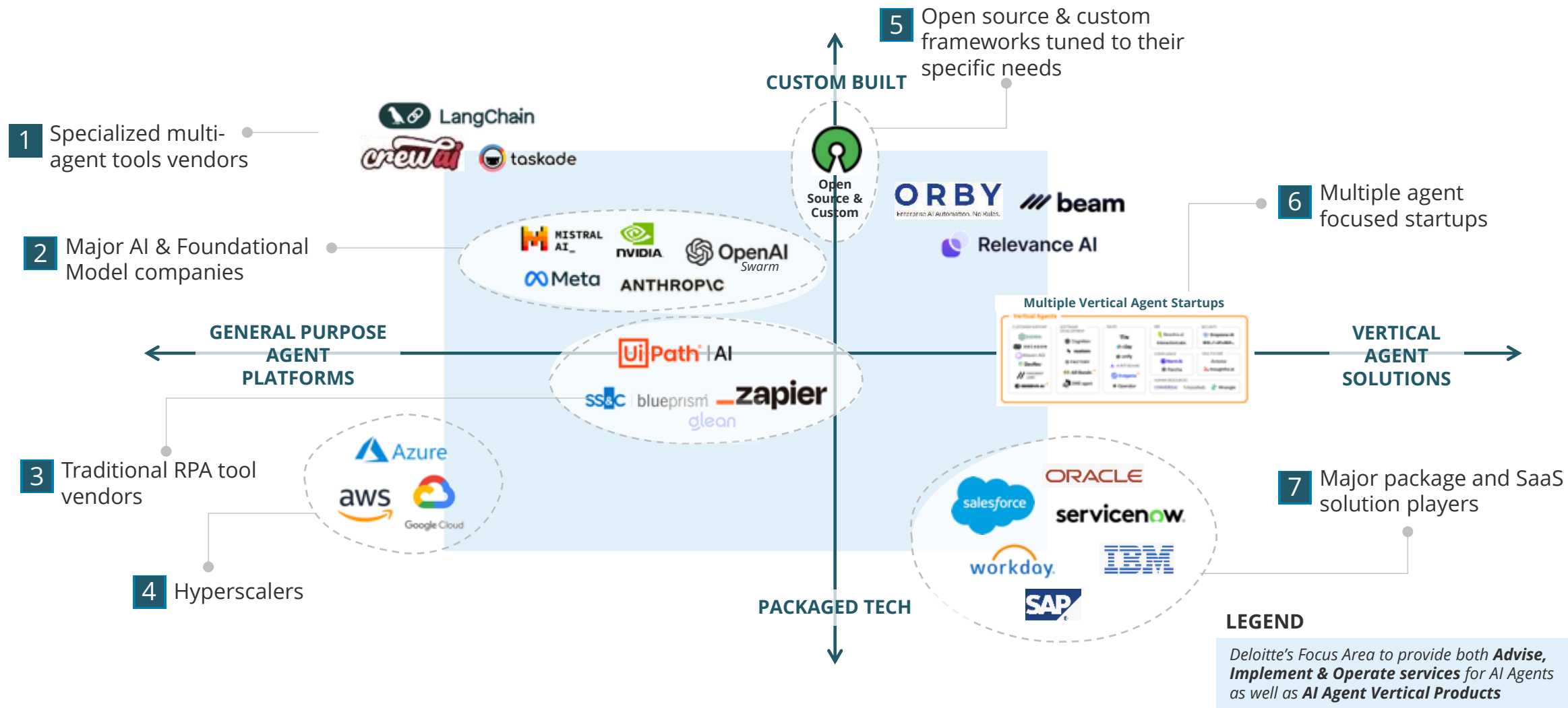
Reduction in invoice processing cost by **20-30%**, eliminating manual data entries



Detection of duplicate payments, data entry errors, and anomalies

Determining whether to build, buy, or subscribe...

Consider your business needs when deciding whether to build, buy, or subscribe/operate AI agents



...based on various decision criteria and needs



Token \$/Compute



Customisation needs
(generalist vs. specialist)



Time Constraints



Available in-house expertise



Agent Reuse



Closed-loop learning



Governance



Vendor Accountability



Integration Ease

...based on various decision criteria and needs

When proprietary differentiation, data sensitivity, or legacy complexity drive the need for custom logic.

Speed, scalability, and maturity outweigh the need for control.

Vendor-managed updates, compliance, and scalability outweigh control or customization.

Process Area	Build When to Customize In-House	Buy When to Choose a Vendor Solution	Subscribe When to Access as a Service
Front Office (Customer Interaction & Engagement Sales & Marketing Automation)	• Unique brand experience • Customised workflows and routing • Integrated with proprietary front-end	• Fast time-to-value with quick deployment • Pre-trained on industry/customer data • Proven UX and CRM integration	• Rapid testing and scaling with low upfront cost • Standardised functions needing minimal customisation • Preference to avoid infrastructure ownership and vendor management
Middle Office (Workflow Automation Data Processing & Analysis)	• Proprietary policies or approval logic • High sensitivity/confidentiality of data • Complex integrations with internal business tools	• Faster value delivery via pre-built integrations • Mature, compliant functions with audit and governance • Regulated workflows supported by vendors (e.g., SAP, Snowflake)	• Cloud AI platforms for common automation and analytics • Vendor-managed compliance and certifications • Integration with enterprise systems for fast, IT-independent adoption
Back Office (Administrative & Support Functions Financial & HR Processes)	• Full control of sensitive financial data • Cross-system logic coordination • Cost-effective at scale over time	• Scalable task-based automation managed by vendor • Cost-effective with proven ROI • Reliable, established vendor solutions (e.g., MSFT, AWS)	• Predictable subscription pricing with vendor support • Scalable solutions for routine administrative tasks • Internal teams focus on exceptions and strategy, not maintenance

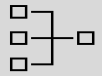
10 key foundations needed for AI success

Considerations across **Strategy** **People** **Process** **Data** and **Technology** will be critical for scaling Generative AI successfully.



Looking ahead...

AI Trends



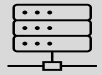
Models are getting smarter, so much smarter



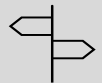
Agents are dominating the conversation – Digital Labor is real



Not everyone is on board, and some people are going to get left at the station



We all know what a GPU is



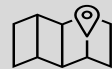
Consumer AI tech is better than Corporate AI tech for most users



The tech eco system is crowded and confusing



Value Creation is top of mind and hard to measure



The regulatory environment continues to lack structured alignment on regulation

Considerations

➤ **Solve new problems in new modalities**

➤ **Re-think your business processes and reimagine for the future. Details will matter and this won't be easy**

➤ **Create consistent and transparent communications and access to education and upskilling**

➤ **Infrastructure matters to fuel enterprise use cases as AI agents scale. Power sources, data and model sovereignty will matter**

➤ **Enterprises need to catch-up or risk losing the most interested employees**

➤ **Make thoughtful and informed decisions on where to build and where to buy. Engage the ecosystem and don't be scared to try point solutions**

➤ **Define benchmarks, look beyond efficiency metrics, revisit and revise**

➤ **Existing regulatory principles still apply (e.g. customer protection and data protection). Consider the overall perspective from a TrustworthAI approach.**

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Appendix / graveyard

Perform Procurement

Overview

Procurement requisition process enables **automated procurement requisition creation and validation**, by digitizing the entire PR to PO process.

With guided buying and AI/ML-based capabilities, this agentic solutions **auto-approves, validates, accepts or rejects requisitions** with minimal human intervention.

It recommends **supplier identifiers, conduct spend classification, and optimize spend management** across the procurement lifecycle.

Key Features

- Single platform for multi-ERP validations
- Guided buying process
- Conversational AI-enabled purchasing process
- Autonomous rule validation with user recommendation on actions

ZORA AI™ Perform Procurement Process



Requisition Received

The purchase requisition is captured in the ZORA AI™ Perform platform automatically, once it is created in the ERP system.



Requisition Reviewed

ZORA AI™ Perform reviews all data attributes and details of the requisition to validate the requisition.



Requisition Validated

ZORA AI™ Perform approves or rejects validation based on configurable thresholds and criteria set for auto approval or rejection, enabling touchless processing.



Manual Validation (if needed)

In cases that require further clarifications, ZORA AI™ Perform flags the validations for a manual check where the user can quickly check the details and recommend corrections, if any.



Requisition Approved / Rejected

Once all the details are verified, the user can quickly and accurately approve or reject the requisition with just a few clicks supported by intelligent validation features.

Value Delivered

- ✓ Up to a **50%** reduction in indirect procurement operations costs
- ✓ Reduction in PR-to-PO cycle time by an average of **60-70%**
- ✓ Increased productivity, reduced errors, and improved spend policy compliance

Demo



[Procurement Requisition Advisor Demo](#)

Guided Buying Advisor

Overview

Perform Guided Buying Advisor solution provides a simplified **interactive conversational platform** for **purchase requisition creation** process.

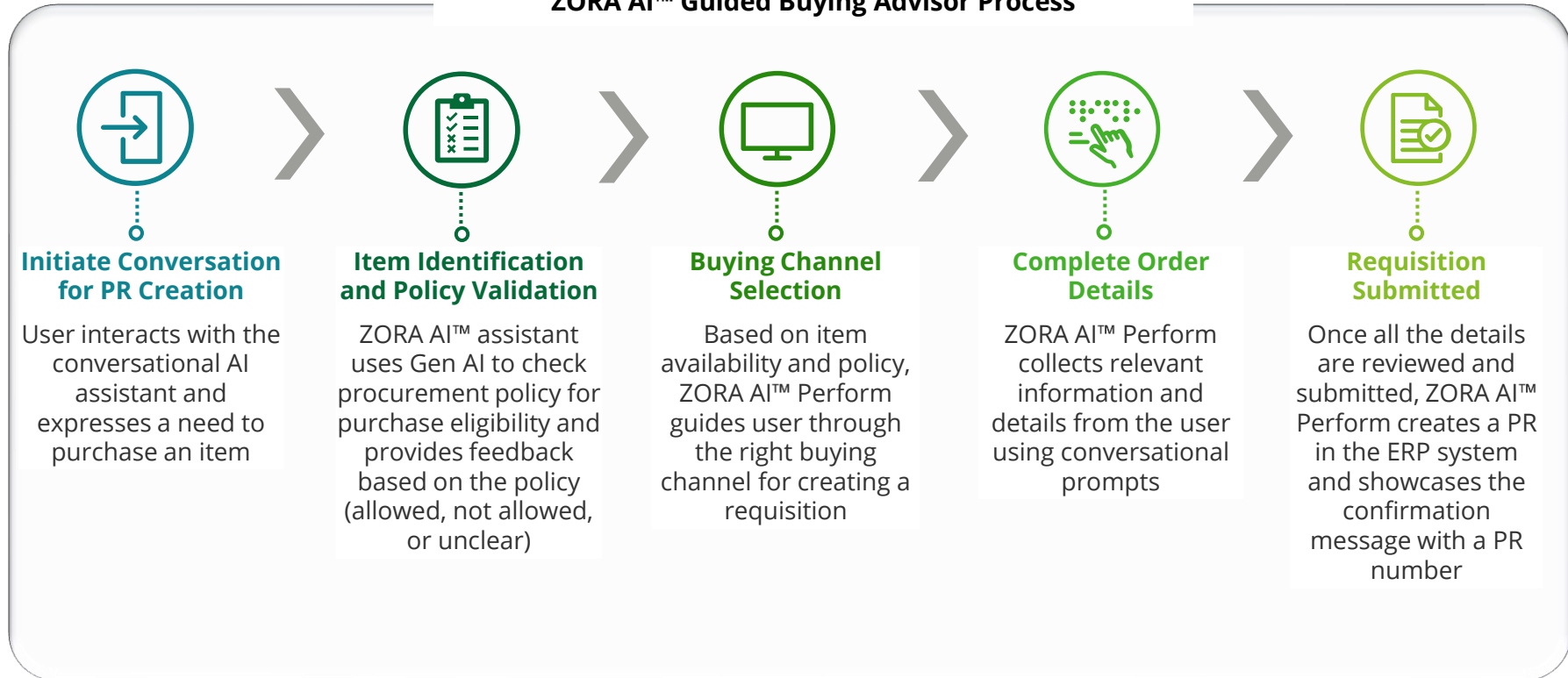
It guides users through the end-to-end process and **uses Gen AI to validate purchases** against procurement policies.

With clear instructions and helpful prompts, the assistant **streamlines requisition creation increasing efficiency** for both experienced and new users. It **reduces errors and ensures policy compliance**.

Key Features

- Conversational buying experience
- Automated policy compliance validations using Gen AI
- Guided buying capability for multiple buying channels

ZORA AI™ Guided Buying Advisor Process



Value Delivered

- ✓ Simplified and user-friendly purchase requisition creation process
- ✓ Improved accuracy and reduced errors in purchase requests
- ✓ Enhanced spend management and procurement policy compliance

Demo



[S2P Guided Buying PR Creation Demo](#)

Category Management Advisor

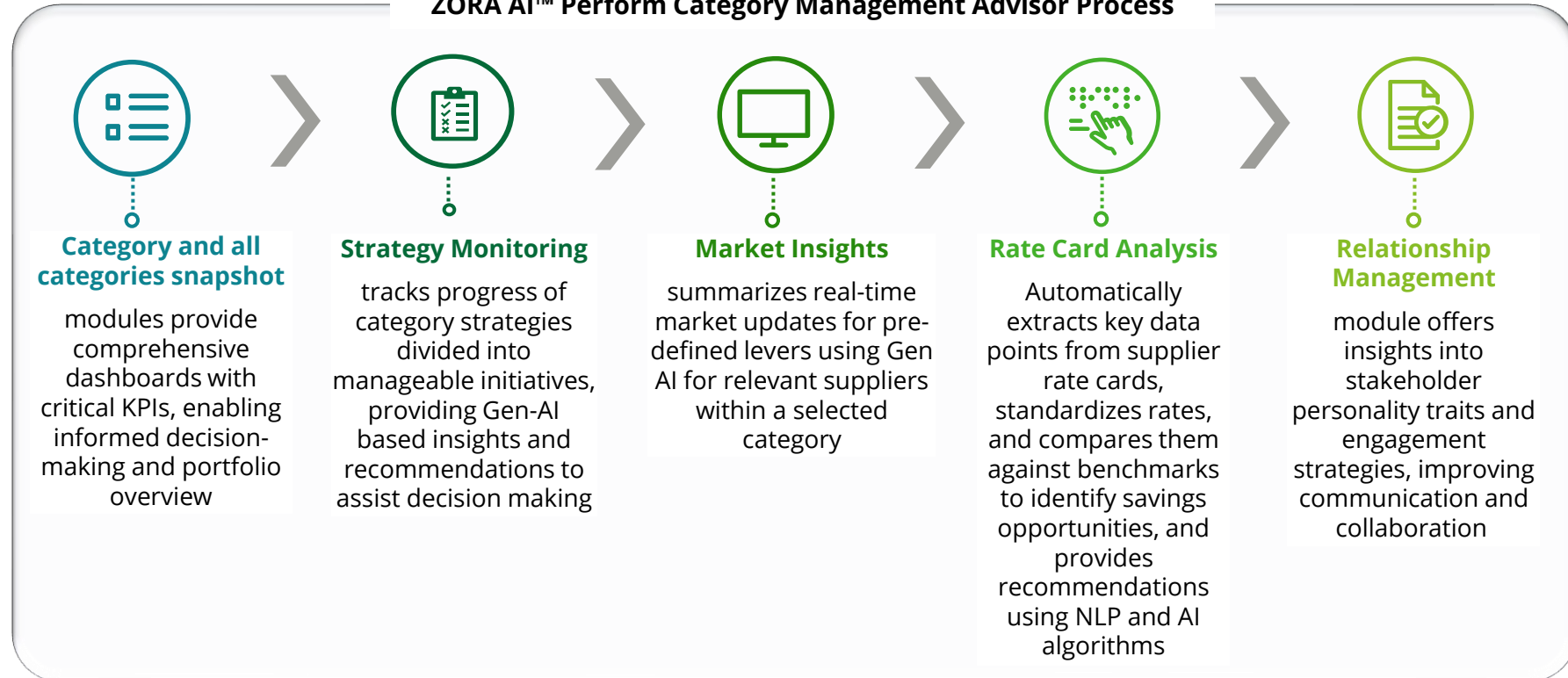
Overview

ZORA AI™ Perform streamlines category management with **real-time market insights** and **facilitates efficient tracking of strategies and plans**. It leverages autonomous processes for **rate card analysis** and **stakeholder relationship management**, ensuring informed decision-making and effective collaboration.

Key Features

- Improved workflows for category managers
- Strategic insights and recommendations to Category Manager
- Automated extraction and analysis of supplier rate cards
- Standardized rate cards created by matching equivalent roles
- Summaries of real-time market insights for specific suppliers

ZORA AI™ Perform Category Management Advisor Process



Value Delivered

- ✓ Boosts category managers' efficiency and productivity
- ✓ Automates complex processes with AI-generated recommendations
- ✓ Provides comprehensive view of category performance and market dynamics

Demo



[Category Management Advisor Demo](#)

Perform Data Management

Overview

ZORA AI™ Perform Data Management **automates, creates, validates, and corrects vendor and material data fields.**

The solution is **ERP agnostic** and **matches existing vendors and materials** while concurrently **generating new ones**, using third party and historical data.

It also preforms data management tasks such as **creating, updating, or deleting a master record autonomously**. This helps to establish clean and accurate master data records.

Key Features

- Self-generates data based on user behavior and historical data
- Integrated Data Vault provides a comprehensive data repository
- Business Rule Repository provides best-in-class industry data management rules

ZORA AI™ Perform Data Management (Vendor + Material) Process



Task Execution

ZORA AI™ Perform synthesizes all vendor and material data into a dashboard of all the vendor and material tasks. The tasks are executed autonomously leaving the admin to only review and approve recommendations.



Review/Approve Tasks

The admin reviews the tasks and can approve/reject the recommendations at the attribute level. ZORA AI™ Perform learns from the admin to execute similar tasks autonomously in the future.



Submit Corrections

Admin can select and submit the values that are correct, triggering the approval workflow in the background to execute the changes.



Create a New Request

Admin can select on 'create a new request' and ZORA AI™ Perform will prepopulate the relevant form to create a new vendor record or materials request.



Submit the request

Admin can review the form and confirm the details. ZORA AI™ Perform matches the existing vendors and materials as well as generate new ones as per user's requirements.

Value Delivered

- ✓ Up to **85%** reduction in time spent on troubleshooting
- ✓ Up to **75%** reduction in data operations costs
- ✓ Streamlined data management processes, reduced lead times, higher data quality

Demo



[ADM Vendor Demo](#)



[ADM Material Demo](#)

Perform Plant Data Management

Overview

The Plant Data Management agentic solution **streamlines and accelerates the curation and maintenance of ERP data** by utilizing autonomous processes and task executions. Configurations, validations, and activations of materials all ensure efficient and error-free operations

Key Features

- Uses historical data for future configuration and field pre-population
- Suggests existing plant configurations based on weighted similarity score across key attributes
- Enables non-deterministic recommendations based on calculated similarity
- Incorporates ChatGPT-4 and NLP for Intuitive chat interface

ZORA AI™ Perform Data Management (Plant) Process



GenAI Digital Assistant

A conversational user experience leveraging Natural Language Processing (NLP) to execute business processes



Plant Management

View, Create, and Edit plant & logistics facilities using ZORA AI™ Perform Autonomous Data Management framework



AI/ML Recommendations

Accelerate user decision making and exception handling with AI-powered recommendations



Material Extension

Extend Material in bulk to newly created plant. Perform test material extensions using recommended materials



ERP Posting

Real-time push/pull connectivity to ERPs.

Value Delivered

- ✓ **60%+** reduction in manual user touchpoints
- ✓ **80%+** reduction in processing screens
- ✓ Real-time connectivity established with SAP

Demo



[Autonomous Plant Data Management Demo](#)

Perform Contract Renewals

Overview

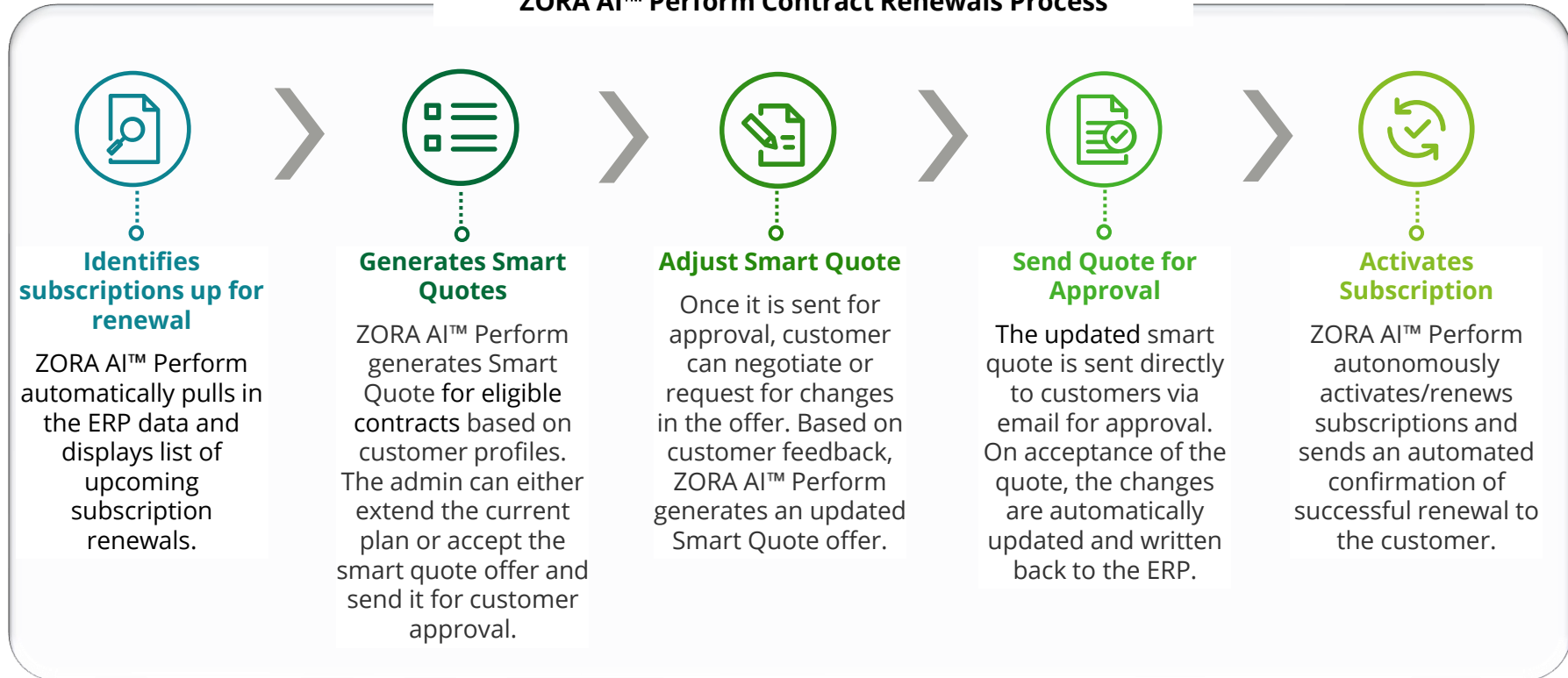
ZORA AI™ Perform Contract Renewal enables **autonomous generation and renewal of subscriptions**. It uses Gen AI and ML capabilities along with ERP data to generate a **data-driven smart quote** that includes **cross-sell and up-sell recommendations** based on consumer usage history, dynamic pricing, and offer changes.

The solution can **automatically identify subscriptions for renewal, generate a smart quote, receive approvals, and activate/renew subscriptions**. This significantly reduces manual effort and increases customer satisfaction.

Key Features

- Autonomous generation, activation, and renewal of subscriptions
- Generates Smart Quote based on customer's profile and usage history
- Side by side comparison of current quote and recommended smart quote in one screen

ZORA AI™ Perform Contract Renewals Process



Value Delivered

- ✓ Reduction in quote and cycle times by **30-40%**
- ✓ Reduction in product and pricing CPQ maintenance by **40-50%**
- ✓ Reduction in preparation times related to data collection, collation, and interpretation

Demo



[Perform Contract Renewal Demo](#)

Perform Sales Order Management

Overview

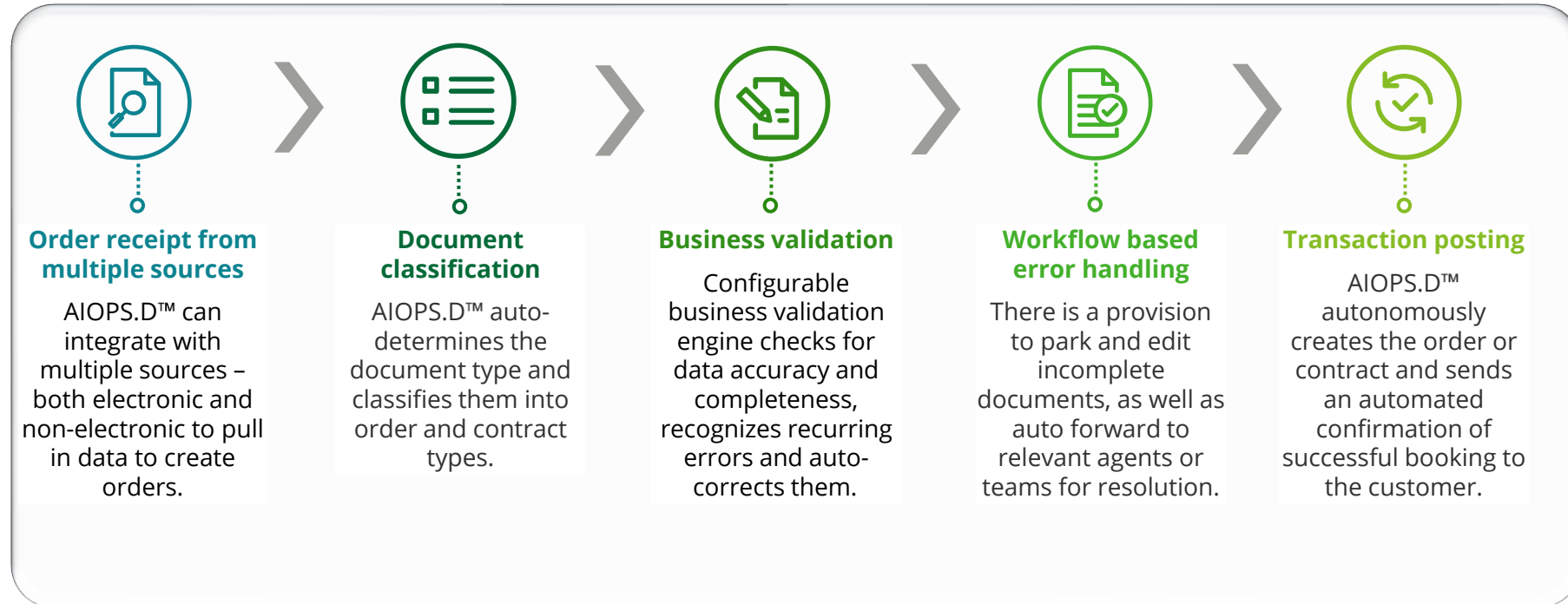
AIOPS.D™ Autonomous Sales Order Management enables **automatic order creation from multiple sources** – electronic like EDI, IDoc and eCommerce and non-electronic like pdf, email and fax. The solution uses **Robotic Process Automation** to expedite back-office tasks like data entry and order booking and confirmations.

The solution also has capability to **automate order and contract validation** based on configurable business rulesets. A unique feature is the ability to read pdf contracts to **identify and validate key fields** across systems and transactional objects like the purchase order, pdf contract and order and contract booked in the system.

Key Features

- Automated order creation from multiple sources.
- Natural language processing and computer vision to understand and learn.
- Self learning capability to automatically recognize recurring errors and remediate using past correction steps.

ZORA AI™ Perform Sales Order Management Process



Value Delivered

- ✓ Reduction in manual processes by **80-90%**
- ✓ Reduction in data errors by up to **95%**
- Enforced business validations on all orders, and Visibility to KPIs such as '**Reason for order delay**', '**Throughput**', '**Master Data errors**', and '**Order Pipeline**'.

Demo



TO BE UPDATED

Perform Cash Application

Overview

ZORA AI™ Perform Cash Application leverages conversational AI and ML capabilities to **automate and accelerate the manual collections process**. The solution leverages payment and invoice data from ERP systems to generate **smart matches of open invoices with open payments** and **automatically validates** all the payments that are received.

It also **automates disputes management and inter-team data collection**. This ensures that **open invoices are closed out on time** and maintains the critical SLA to meet business requirements.

Key Features

- Automates collections process with auto-calling features
- Provides guided self-service channel for the customer
- Enables bulk application of matches through EML matching algorithm

ZORA AI™ Perform Cash Application Process



Pulls Payments Data

The payment data is automatically pulled from the organization's ERP system and is displayed in the Cash Application dashboard page.



Generates Smart Matches

ZORA AI™ Perform generates invoice matches for each incoming payment with a partially applied, unapplied or unidentified status along with a 'match confidence' percentage.



Review Smart Matches

Admin reviews the list of payments that require processing. If any payment requires manual intervention, admin can navigate to the specific payment number that requires action to review the details of the match.



Select the Best Match

Admin can review the match and select the one with the highest confidence level. In case of no match, ZORA AI™ Perform matches the payment with the most potential invoice based on historical context and matching drivers.



Apply Smart Match

Once comfortable with the invoice to payment match, the admin can click on 'Apply Smart Match', triggering ZORA AI™ Perform to push the new clearing details automatically to the payment in the ERP.

Value Delivered

- ✓ **95%** auto cash hit rate due to straight through cash posting
- ✓ Reduction in cash specialist FTA hours by **50%**
- ✓ Reduced manual effort and time in capturing and validating the payments received

Demo



[Perform Cash Application Demo](#)

GenAI Will Unlock Value Across Finance

Tax & Accounting

Operations & Procurement

Corporate Finance

Corporate Development

Financial Planning & Analysis (FP&A)

Investor Relations

KEY CHALLENGES

- | | | | | | |
|--|--|---|--|---|---|
| <ul style="list-style-type: none"> ▪ Complex taxation ▪ Diverse accounting standards/practices | <ul style="list-style-type: none"> ▪ Competing priorities ▪ Cumbersome contracting | <ul style="list-style-type: none"> ▪ Inefficient cross-BU coordination ▪ Value identification | <ul style="list-style-type: none"> ▪ Short M&A timelines ▪ Integrations & re-structuring | <ul style="list-style-type: none"> ▪ Time-intensive reporting ▪ Inefficient BU-specific systems | <ul style="list-style-type: none"> ▪ Growing disclosure requirements ▪ Limited self-service |
|--|--|---|--|---|---|

HOW GEN AI CAN HELP

- | | | | | | |
|---|---|---|--|--|--|
| <ul style="list-style-type: none"> ✓ Generate financial statements ✓ Recommend tax-efficient CapEx & OpEx strategies ✓ Audit/assurance preparation | <ul style="list-style-type: none"> ✓ Centralize intake & prioritization ✓ Automate expense reporting ✓ Drive efficient contract management | <ul style="list-style-type: none"> ✓ Real-time updates & optimization ✓ Risk identification & mitigation strategies ✓ Identify cost-saving opportunities | <ul style="list-style-type: none"> ✓ Shorten due diligence timelines ✓ Faster, more confident decision making ✓ Invest/divest recommendations | <ul style="list-style-type: none"> ✓ Bridge knowledge across multiple systems ✓ Improve forecasting & run rate accuracy ✓ Democratize insight generation & access | <ul style="list-style-type: none"> ✓ Increase focus on value articulation & stakeholder engagement ✓ Generate disclosure documentation (e.g., Form 10-K) |
|---|---|---|--|--|--|

15-20%

Cost Reduction

Improved identification of anomalies, overruns, fraud and abuse

40-50%

Productivity Improvement

Accelerated workflows and increased time spend on data analysis vs. gathering

10-15%

Quality

Increased knowledge management and access drive quality improvements

5-10%

Margin Uplift

Accelerated and more confident strategic decision making and gap ID, driving better investments

Some GenAI Opportunities Spanning across the Finance Chain



Finance Sample Use Cases (1 of 3)

Category	Use Case Name	Description	Solution Pattern	Value Play	Impact	Ability to Execute
FP&A	Budget Generation	Automate first drafts of recurring budgets using previous quarters as templates	Generation	Efficiency, Capability	Medium-High	Low-Medium
	Finance Insights Platform	Perform analysis & investigation, and provide first-order insights on demand from multiple financial sources	Intelligent Search, Summarization, Generation	Efficiency, Capability	Medium-High	Medium-High
	Balance Sheet Analysis	Efficiently processing vast amounts of financial data, uncovering hidden patterns, and providing real-time insights for decision-making	Intelligent Search, Generation	Efficiency	Medium-High	Low-Medium
	Reporting Variance Analysis & Insights	Produce management reports & first-level variance analysis on demand in any medium including insights and commentary	Intelligent Search, Generation	Efficiency	Low-Medium	Low-Medium
	Financial Document Intelligent Search	Enabling fast and accurate retrieval or relevant information from various financial documents, enhancing productivity and streamlining research processes	Intelligent Search	Efficiency	Medium-High	Medium-High
Corporate Finance	Value Opportunity Identification	Surface opportunities for cost takeout by comparing expenses/expenditures to historical averages and industry benchmarks	Generation	Efficiency, Capability	Medium-High	Low-Medium
	Credit Review & Decision Support	Automate credit review processes, including input analysis/synthesis, requests for additional documentation, and decision generation	Summarization, Generation	Efficiency, Capability	Medium-High	Low-Medium
Corporate Development	M&A Due Diligence	Generative AI can streamline diligence activities by analyzing news articles, analyst reports, and financial statements to accelerate data-backed investment decisions	Intelligent Search, Summarization, Generation	Efficiency	High	Medium-High
	Divestment Recommendations	Identify low performing product/business areas from financial data and market/news activity to inform future divestment decisions	Generation	Efficiency, Capability	High	Low

Finance Sample Use Cases (2 of 3)

Category	Use Case Name	Description	Solution Pattern	Value Play	Impact	Ability to Execute
Finance Operations	Financial Operations Intake & Triage	Centralize requests made of Finance function and facilitate prioritization based on business rules	Intelligent Search, Generation	Efficiency	Low-Medium	High
	Collection Automation	Facilitate payment collection through GenAI-enabled “virtual assistant” to identify collections gaps and automate outreach and processing	Generation	Efficiency, Capability	Medium-High	Medium-High
	Synthetic Fraud Data Generation	Generate artificial fraud data to train traditional AI models, facilitating sound testing of fraud detection systems and strengthening resilience against fraud	Generation	Capability	Low-Medium	Medium-High
	Record to Report Optimization	Automate record to report processes using GenAI, reducing human adjudication to increase accuracy, standardization, and timeliness	Intelligent Search, Summarization, Generation	Efficiency	Low-Medium	Low
	Standard Costing	Analyze actual production costs in comparison to standard cost projections, identifying meaningful deviations (by SKU/ Plant/Warehouse) for potential revisions and quality issues	Generation	Efficiency	Low-Medium	Low-Medium
	Journal Entry Automation	Draft journal entries to be reviewed with applicable stakeholders in real-time, with limited resource follow-ups, and automated summarized documentation	Generation	Efficiency	Low-Medium	Medium-High
	Contract Wizard	Intelligent contract drafting, management (e.g., rapid retrieval, summarization, and monitoring), and review (e.g., rapid identification of lease types, patterns and outliers)	Intelligent Search, Summarization, Generation	Efficiency	High	Medium-High
	Audit Report Generation	Analyze audit data and generate comprehensive audit reports with Generative AI, improving accuracy and speed of report generation	Generation	Efficiency	Medium-High	Low-Medium
	General Ledger Anomaly Detection	Comparison of General Ledger journals with pre-defined policies and rules to identify anomalies	Intelligent Search, Generation	Efficiency	Low-Medium	Low-Medium

Finance Sample Use Cases (3 of 3)

Category	Use Case Name	Description	Solution Pattern	Value Play	Impact	Ability to Execute
Regulatory, Tax, & Compliance	Regime Reconciliation	Automate complex processes of aligning regulatory requirements, financial data, and reporting, enabling better compliance with changing regulations	Summarization	Efficiency, Capability	Medium-High	Low-Medium
	Internal Policy Management	Streamlining policy creation, implementation, and tracking, ensuring adherence to company guidelines and regulations, and facilitating continuous improvement in organizational governance and compliance	Intelligent Search, Summarization	Efficiency	Medium-High	Low-Medium
	Tax Law Monitor	Monitor and summarize rapidly evolving tax-relevant law changes both domestic and internationally	Intelligent Search, Summarization	Efficiency	Medium-High	Low-Medium
Reporting & Communications	Investor Reporting Augmentation	Generate financial statements and reporting forms based on previous quarters' outputs	Intelligent Search, Summarization, Generation	Efficiency	Medium-High	Medium-High
	Reporting Script Generation	Generate scripts for investor calls (e.g., quarterly earnings) using financial data, 10-K, and prior quarters' results as inputs	Intelligent Search, Summarization, Generation	Efficiency	Medium-High	Medium-High
Function-Level Finance	R&D Portfolio Management	More accurately forecast net R&D expense, by adjusting gross R&D spend estimates according to historical data on country/therapy level success rates; Analyze "rate card" data used to build initial forecast, identify patterns in variances and potential revisions to improve forecast accuracy	Intelligent Search, Generation	Efficiency	Medium-High	Low-Medium
	Commercial Gross-to-Net Analysis	Ingest and analyze historical sales data to identify anomalies in pricing provided to customers (i.e., rebates, discounts) and develop action plans to course correct future billing. Ingest and analyze contract data, developing a series of audit rules to evaluate compliance with contractual commitments	Intelligent Search, Generation	Efficiency	Medium-High	Low-Medium